

To: **All Bidders**

From: **International Development Law Organization, Headquarters Procurement Unit**

Subject: **ITB N\_55\_2023\_HQ Microsoft Azure Subscription Services Token**

**Clarifications Letter No. 2 to ITB N\_55\_2023\_HQ**

Reference is made to IDLO ITB N\_55\_2023\_HQ issued on January 24, 2023 for Microsoft Azure Subscription Services Token:

Please find hereunder the query received and IDLO's response to it.

**1. Question 1:**

As we understand from Microsoft, Azure in Open Value works via a token system. Each token is worth a set value of Azure consumption. All tokens purchased at a single time are set up on a consolidated key. Once a key is activated, IDLO has 12 months to use up all tokens on it. Purchased tokens will be lost if they are not used within that time frame.

IDLO would need to forecast internally and purchase enough tokens to cover consumption for a period of 12 months. Likewise, billing must occur on an annual basis; a three-year agreement is not possible at this time.

**IDLO Reply:**

IDLO purchases Azure tokens for IDLO "Azure in Open" subscription as prepayment credits since 2017.

IDLO is fully aware of the activation limit (12 months) of the tokens and during the last 5 years, the Azure cost analysis is consolidated also thanks to the cost management tools available on Azure infrastructure.

For the above reason, the ITB N\_55\_2023\_HQ includes a specific number of Tokens (**7 packages – each package consists of 20 credits – 7 x 20 = 140 credits**) that can cover the annual costs (around 12 months). The separate packages allows IDLO to activate the OSA keys when required without any risk to lose activated tokens.

Item	Description of Items	Unit of Measurement	Quantity	Unit Price In USD	Total Cost In USD
1	Open Value Agreement Licenses Pool: OLV Products Product Family: Azure Subscription Services Open Validity: 3 years Software Assurance: included Payable upfront  Agreement to be registered on IDLO account <a href="mailto:ldlo@idlo.int">ldlo@idlo.int</a>	Online Services Activation (OSA key) for IDLO "Azure in Open" subscription  Each OSA key is valid 20 credits	7 Packages		

## 2. Question 2

Your metrics of “packages” doesn’t exist in the U.S. based market for Microsoft.

Kindly clarify if what you are in need of is 140 quantity credits of Microsoft Azure (calculating as 7x20)

OR

Are you looking for a total of 140, reflecting as a total of \$14,000 Azure credit. These are referred to as tokens.

### IDLO Reply:

IDLO is requesting to purchase 7 “packages” that include 20 OSA Keys/each (7x 20 = 140).

The screenshots below refer to one of the past orders of “Azure Subscription Services Open”.

When the credits are activated, these appear as separated “seats” that can be loaded on “Azure in Open” subscription.

[Download all license information](#)

License Pool	Product Family	Version	Effective Quantity	Unresolved Quantity	Active SA Quantity
Servers	Azure Subscription Services Open		120	0	120

Product	Product Key	Type	MAK Activations Used/Available*	Seats	Status
Azure Subscription Services Open		OSA Key		20	
Azure Subscription Services Open		OSA Key		20	
Azure Subscription Services Open		OSA Key		20	
Azure Subscription Services Open		OSA Key		20	
Azure Subscription Services Open		OSA Key		20	
Azure Subscription Services Open		OSA Key		20	

In light of the above queries, IDLO has determined to setup a Zoom call with the bidders to provide clarifications for the submission of proposals.

Zoom call for clarifications to IDLO ITB N\_55\_2023\_HQ

**Link:**

<https://us06web.zoom.us/j/91317381711?pwd=OEVVVld1YnNzU2ZDYSStQVUVpMlIrZz09>

Meeting ID: 913 1738 1711

Passcode: 263448

**Date:** February 6, 2023

**Time:** H 16:00 Hours Rome, Italy local time

This letter serves to inform Bidders of the **Clarifications and Amendment No. 2** to ITB N\_55\_2023\_HQ and is being provided in response to questions raised by Bidders.

For your consideration while preparing your response to the above mentioned ITB N\_55\_2023\_HQ. All other terms and conditions of the tender remain unchanged and remain applicable in full force.

We appreciate your continued interest in working with IDLO and look forward to receiving your offer.

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IDLO

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