

Date: 11 March 2024

To: **All Bidders**

From: **International Development Law Organization, Headquarters Procurement Unit**

Subject: **Retender RFP No. No. UA-2023-000066**

Clarification Letter No: 2

Reference is made to IDLO RFP No. No. UA-2023-000066 for **Development of the Comprehensive Integrated Information System of the Prosecutor's Training Center of Ukraine** issued on 26 February 2024.

Please find hereunder the queries received and IDLO's response to them.

- 1. Question:** *Despite this, the main remark, which was formulated earlier and is extremely important for us, is the need for the Executor to independently finance the project "Implementation of the system in accordance with the agreed Terms of Reference...", which is about 70% of the cost of the entire project. This is an unbearable burden for a typical Ukrainian IT company during the war. We respect your position on subscriptions and propose the following change in the financing scheme, which may slightly improve the financial conditions of the project, namely:*
 - We propose to change the condition for deferment of payment*
"IDLO will make the payment within 30 days after satisfactory receipt of all goods and after submission of an invoice by the Supplier" on "IDLO will make the payment within 5 days after satisfactory receipt of all goods and after submission of the invoice by the Supplier";

IDLO Answer: IDLO payment policy is well-established, and no amendments to it can be made. Please note, IDLO does not delay the payment after satisfactory receipt of all goods and upon submission of the invoice by the Supplier.

- 2. Question:** *Do not restrict the Contractor in the order of implementation of the stages indicated in point 2 of the work plan, but in the order of implementation and delivery of individual blocks and subsystems. This will make it possible to partially receive payment for work already done and submitted until the moment of full implementation of all the blocks specified in point 2 of the work plan. This condition is key to making a decision regarding our company's participation in the tender. Adopting a positive decision regarding the specified condition makes it possible to implement an important norm of productive cooperation between the Parties, when a new stage of work begins on the condition that the work is fully closed, documents are drawn up and payment is made for the previous stage. Usually, all comments provided by us are considered by the Parties in the course of bilateral negotiations before the start of the execution of the contract. It is a pity that the tender format does not provide for such negotiations. This would significantly reduce our time to prepare all the documents. We hope that we will have time to study in detail the individual provisions of the contract for performance works."*

IDLO Answer: All bidders should have equal opportunities, follow the process and comply with the requirements established in the tender documents.

The review of the bids will be done based on the evaluation and award criteria stipulated in this solicitation in alignment with IDLO procurement principles. IDLO will inform each Bidder on the tendering results.

For your consideration while preparing your response to the above mentioned ITB. All other terms and conditions of the tender remain unchanged and remain applicable in full force.

We appreciate your continuous interest with IDLO and looking forward to receiving your valued offer.
Headquarters Procurement Unit
IDLO.

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